

PROVIDING FLEXIBLE DEBT AND EQUITY SOLUTIONS FOR THE LOWER MIDDLE MARKET

WHO WE ARE

Route 2 Capital Partners is a private investment firm providing flexible junior capital solutions to lower middle market companies. Grounded in intellectual honesty and institutional discipline, our team brings extensive investment, transactional and operational expertise to create strong partnerships with portfolio companies and equity sponsors. Route 2 Capital Partners has over \$450 million in assets under management and is currently investing out of Fund II.

- We prioritize long-term relationships.
- We provide a unique blend of private equity, credit and operational expertise.
- We originate, structure and execute transactions in a thoughtful manner to benefit all parties.
- We move quickly and efficiently during the transaction process.
- We leverage existing industry networks to create value in each company.

FOCUS AND CRITERIA

Route 2 Capital Partners brings experience, innovation and reliability to each transaction. We understand the importance of providing capital to our portfolio companies for strategic purposes as they operate and grow through economic cycles.



Trusted, Dependable Partner
with Deep Market
Relationships



Disciplined Investing
Committed to Fund Thesis



Access to Committed Capital
Provides Assurance and
Confidence to Close



Tenured Team Experienced
Across Capital and
Investment Structures

Investment Types:

- Acquisitions
- Buyouts
- Growth Capital
- Recapitalizations
- Refinancings

Target Company Profile:

- \$2 Million Minimum EBITDA
- Defensible Market Position / Barriers to Entry
- Strong Management Team
- Proven Business Model

Investment Structures:

- \$5-25 Million per Company
- Flexible Debt and Equity Mix
- Sponsored and Non-sponsored

Industry Agnostic:

- Business Services
- Consumer Services
- Niche Manufacturing
- Government Services
- Transportation & Logistics
- Healthcare Services

INVESTMENT TEAM

J. Scott Kester
skester@route2capital.com
(854) 529-9552

Jay S. White
jwhite@route2capital.com
(854) 529-9551

W. Spalding White
swhite@route2capital.com
(470) 632-1554

Aaron Katzman
akatzman@route2capital.com
(854) 529-9553

Ethan Wilson
ewilson@route2capital.com
(864) 484-9374

Charles Hiller
chiller@route2capital.com
(864) 484-9375

Graham Pake
gpake@route2capital.com
(854) 529-9555

ROUTE 2

CAPITAL PARTNERS

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FUND II INVESTMENTS



Manufacturer of confetti products for live events



Consulting firm that serves regional and community banks and credit unions



Managed information technology services company



Provider of automation technology solutions



Bipartisan government relations and public affairs firm



Diversified electronics manufacturing services provider



Manufacturer of composite and precision metal aerospace parts



Provider of commercial fire protection and security services



Provider of commercial landscaping services



Manufacturer and distributor of commercial grade storage products



Dental service organization



Metal processing and finishing

FUND I INVESTMENTS



Technology focused consulting services provider



Geospatial technology services and automation solutions



Designs, produces and sells watchbands



Designs, manufactures, and distributes party supplies



Enterprise level IT managed service provider



Provides pay-per-click and online advertising to law firms



Live event staffing provider



Manufacturer of industrial filtration products



Provides enterprise service IT management and data analysis



Manufactures and sells precious metal findings and jewelry



Manufacturer of components and tooling for industrial extrusions



Digital marketing agency



Manufacturer and distributor of sound systems



Provider of telephone expense management software



Controlled expansion and low expansion alloy supplier



Manufacturer of hot melt and water-based adhesives



Purchaser and distributor of after market aerospace parts



Aerospace and defense precision machining platform



Provider of residential and commercial HVAC services



Concierge-level service provider to residential homeowners



Outsourced accounting and finance provider

Denotes exited investment