

FLEXIBLE MEZZANINE AND DEBT CAPITAL SOLUTIONS



WHO WE ARE

Route 2 Capital Partners is a private investment firm providing flexible junior capital solutions to lower middle market companies. Grounded in intellectual honesty and institutional discipline, our team brings extensive investment, transactional and operational expertise to create strong partnerships with portfolio companies and equity sponsors.

- We prioritize long-term relationships.
- We leverage existing industry networks to create value in each company.
- We bring tenured experience across a range of investment capital structures.
- We showcase a unique blend of private equity, credit and operational expertise.
- We move quickly and efficiently during the transaction process.
- We originate, structure and execute transactions in a thoughtful manner to satisfy all parties.



Focus

Route 2 Capital Partners brings experience, innovation and reliability to each transaction. We understand the importance of providing capital to our portfolio companies for strategic purposes as they operate and grow through economic cycles.



Trusted, Dependable Partner with Deep Market Relationships



Disciplined Investing Committed to Fund Thesis



Access to Capital Provides Assurance and Confidence of Close



Tenured Team Experienced Across Capital and Investment Structures



CRITERIA



Investment Types

- Acquisitions
- Buyouts
- Growth Capital
- Independent Sponsor
- Recapitalizations
- Refinancings



Target Company Profile

- \$2 Million Minimum EBITDA
- Defensible Market Position / Barriers to Entry
- Southern Geographical Location Preferred
- Proven Business Model



Investment Structures

- \$3-20 Million per Company
- Mezzanine Debt and Equity
- Sponsored and Non-sponsored



Preferred Industries

- Business Services
- Consumer Products and Services
- Niche Manufacturing
- Value-Added Distribution



FLEXIBLE MEZZANINE AND DEBT CAPITAL SOLUTIONS



CURRENT PORTFOLIO



Manufactures specialized airplane parts for major defense platforms.



Designs, produces and sells a variety of watchbands for traditional and smart watches via e-commerce platforms.



Provides enterprise level IT service management, cloud computing, security service, fiber and telecom services.



Provides pay-per-click and online advertising to local law firms.



Designs, manufactures and distributes products for specific usages in industrialstrength air purification systems and odor control machines.



Manufactures and sells precious metal findings and jewelry sold globally.



Provides digital enterprise transformation, cloud computing solutions, data science and analytics, application development, managed services, and business operations consulting.



Designs, manufactures, distributes and markets high-end party supplies sold primarily via e-commerce platforms.



Provides geospacial technology and automation solutions/services to government and private entities globally.



Provides event staffing to corporate events, concerts, arena and stadium productions, festivals and events.



Provides high-end enterprise service IT management, data analysis and operational training to U.S. intelligence community.



Purchases and distributes aftermarket airliner parts and engine accessories.



SENIOR INVESTMENT TEAM

J. Scott Kester | skester@route2capital.com | (854) 529-9552

R. Patrick Weston, CFA | pweston@route2capital.com | (864) 484-9371

Jay S. White | jwhite@route2capital.com | (854) 529-9551

W. Spalding White | swhite@route2capital.com | (470) 632-1554

WWW.ROUTE2CAPITAL.COM CHARLESTON | GREENVILLE